



## Top Direct Sales Clothing Companies for 2024

### **Summary:**

The fashion industry has been taken over by fast fashion. The direct selling industry ventured into clothing considering its dynamicity and acceptance and contributed heavily to the global clothing industry. Get a deeper understanding of the top MLM clothing companies through this list as you read through.

### **Prepared by:**



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### **Reference:**

<https://www.epixelmlmsoftware.com/blog/top-direct-sales-clothing-companies>

#	Company	Country	Revenue 2023 (in million USD)	Revenue 2022 (in million USD)	Growth Rate	Year Founded
1	Thirty One Gifts	USA	410	410	0%	2003
2	LuLaRoe	USA	400	400	0%	2013
3	Cosway	Malaysia	350	368	-5%	1979
4	Faberlic	Russia	346	366	-5%	1997
5	Ann Summers	UK	180	180	0%	1970
6	Maruko	Japan	121	128	-5%	1964
7	Nefful	USA	117	117	0%	1973
8	Sahajidah Hai-O	Malaysia	91	91	0%	1992
9	Captain Tortue Group	France	81	81	0%	1993
10	Ruby Ribbon	USA	51	51	0%	2011
11	Chandeal Co.	Japan	50	76	-34%	1980
12	J. Hilburn	USA	25	25	0%	2007
13	Damsel in Defense	USA	7	7	0%	2015

Data updated on May 2024

\*The above list is subject to market changes and modifications.



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