



## Top Direct Sales Clothing Companies for 2024

### **Summary:**

The fashion industry has been taken over by fast fashion. The direct selling industry ventured into clothing considering its dynamicity and acceptance and contributed heavily to the global clothing industry. Get a deeper understanding of the top MLM clothing companies through this list as you read through.

### **Prepared by:**



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### **Reference:**

<https://www.epixelmlmsoftware.com/blog/top-direct-sales-clothing-companies>

#	Company	Country	Revenue 2021 (in million USD)	Revenue 2020 (in million USD)	Growth Rate	Year Founded
1	LuLaRoe	USA	500	500	0%	2013
2	Cabi Online	USA	236	236	0%	2002
3	Ann Summers	UK	180	178	5%	1970
4	Maruko	Japan	138	148	-7%	1964
5	Mathilde Jane Clothing	USA	125	125	0%	2005
6	Charle Corp.	Japan	118	146	-19%	1984
7	Nefful	USA	117	117	0%	1973
8	Captain Tortue Group	France	81	81	0%	1993
9	Chandeal Co.	Japan	76	76	0%	1980
10	Ruby Ribbon	USA	51	51	0%	2011
11	Silver Icing	Canada	33	33	0%	2011
12	J. Hilburn	USA	25	25	0%	2007
13	Dox	Egypt	21	21	0%	2015
14	Peekaboo Beans	Canada	12	12	0%	2006
15	Essential Bodywear	USA	12	12	0%	2003
16	DotDotSmile	USA	12	12	0%	2017

Data updated on January 2023

\*The above list is subject to market changes and modifications.

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